

TRADITIONAL INTERVIEW QUESTIONS

1. How would you describe yourself?
2. How has your college experience prepared you for a business career?
3. What influenced you to choose this career?
4. What specific goals have you established for your career?
5. What will it take to attain your goals, and what steps have you taken toward attaining them?
6. What do you think it takes to be successful in this career?
7. How do you determine or evaluate success? Give me an example of one of your successful accomplishments.
8. Do you have the qualifications and personal characteristics necessary for success in your chosen career?
9. What has been your most rewarding accomplishment?
10. How would you describe yourself in terms of your ability to work as a member of a team?
11. What motivates you to put forth your greatest effort?
12. Given the investment our company will make in hiring and training you, can you give us a reason to hire you?
13. Describe what you've accomplished toward reaching a recent goal for yourself.
14. What do you expect to be doing in five years?
15. What do you see yourself doing in ten years?
16. How would you evaluate your ability to deal with conflict?
17. Have you ever had difficulty with a supervisor or instructor? How did you resolve the conflict?
18. Would you say that you can easily deal with high-pressure situations?
19. What quality or attribute do you feel will most contribute to your career success?
20. What personal weakness has caused you the greatest difficulty in school or on the job?
21. What were your reasons for selecting your college or university?
22. Which college classes or subjects did you like best? Why?

23. Describe the type of professor that has created the most beneficial learning experience for you?
24. What plans do you have for continued study? An advanced degree?
25. Describe the characteristics of a successful manager?
26. Why did you decide to seek a position in this field?
27. Tell me what you know about our company?
28. Why did you decide to seek a position in this company?
29. Why do you think you might like to live in the community in which our company is located?
30. To what extent would you be willing to travel for the job?
31. Which is more important to you, the job itself or your salary?
32. What level of compensation would it take to make you happy?
33. Tell me about the salary range you're seeking?
34. What are the most important rewards you expect to gain from your career?
35. How would you define "success" for someone in your chosen career?
36. What qualifications do you have that will make you successful in this company?
37. What skills have you acquired from your work experience?
38. How would you describe your leadership skills?
39. Which is more important: creativity or efficiency? Why?
40. What have you accomplished that shows your initiative and willingness to work?
41. What was the toughest challenge you've ever faced?
42. What two or three things are most important to you in your job?
43. Some people work best as part of a group. Others prefer the role of individual contributor. How would you describe yourself?
44. When given an important assignment, how do you approach it?
45. If there were one area you've always wanted to improve upon, what would that be?
46. When you have been made aware of, or have discovered for yourself, a problem in your school or work performance, what was your course of action?