

Johnie L. Reed, M.Ed., AFC®
Assistant Professor, Business Administration

Johnie L. Reed, MPOD., M.Ed., AFC® has earned graduate degrees in Positive Organizational Development and Change at Case Western Reserve University's Weatherhead School and Adult Learning and Development from Cleveland State University. He is also an Accredited Financial Counselor (AFC®).

Johnie has nearly two decades of classroom teaching experience. Johnie also has over 25 years' experience as a business owner and financial counselor. Johnie has also spent over a decade in the mortgage lending industry, as an underwriter and loan officer. Many of his working years have been spent doing training, consulting, and speaking in the areas of diversity awareness, business and organizational development, mentoring, consumer debt management and credit awareness.

Johnie is also an education advocate and shares information concerning educational opportunities for organizational as well as individual development and engagement. As a workshop presenter Johnie utilizes Appreciative Inquiry processes, as a base, to guide participants through the make sense decision making process of discovery, growth and development, on both a personal and/or professional level.

Speech Topics:

- **Basics of Financial Literacy:** Presented with entrepreneurship in mind, and facilitated by a nationally certified "Accredited Financial Counselor" (AFC®), this workshop will share practices on effective money management, including budgeting and saving. We will also discuss the impact of personal credit history for the new entrepreneur and best personal credit management practices.
- **Diversity Awareness:** This presentation dives into the types of people that make up the world that we all share. This exploration reveals that we are more similar than different. Enjoy the fun of exploring how we are separated by less than "six degrees of separation".
- **The Value of Mentoring:** This workshop that came out of a succession planning series that was facilitated for a number of years. In this session we explore our value and how there are others that need the understanding that we are holding on to. This sharing of self is a creative outlet that allows for growth for both the potential mentor and mentee.