ARTICULATION AGREEMENT
Between
CUYAHOGA COMMUNITY COLLEGE
And
CLEVELAND STATE UNIVERSITY
Monte Ahuja College of Business
For the BACHELOR OF BUSINESS ADMINISTRATION DEGREE

THIS ARTICULATION AGREEMENT (the “Agreement”) is entered into on this 15th day of June, 2015 (the “Effective Date”) by and between Cuyahoga Community College District (the “College”), with an address at 700 Carnegie Avenue, Cleveland, Ohio 44115-2878; and Cleveland State University (“CSU”), with an address at 2121 Euclid Avenue, Cleveland, OH 44115-2878. The College and CSU are institutions of higher education established pursuant to Section 3354 or 3344 respectively of the Ohio Revised Code and members of the University System of Ohio. The College and CSU (either or both of which may hereinafter be referred to respectively as “Party” or “Parties”) desire to enter into a contract pursuant to which students of the College would be eligible for articulated course credits at CSU, according to the terms contained in this Agreement.

ACCORDINGLY, in consideration of the promises and mutual covenants contained in this Agreement, and of other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the Parties agree as follows:

1. Description of Articulation Program.
   a. Definitions. Articulation Criteria and Articulation Benefits are defined on Attachment A.
   b. Articulation Benefits to Students. CSU will provide the Articulation Benefits at no charge to past and present students of the College who meet the Articulation Criteria.
   c. Accreditation of the College. The College warrants that it is accredited by the Higher Learning Commission of the North Central Association of Colleges and Schools. The College will notify CSU if such accreditation ceases to exist.
   d. Accreditation of CSU. CSU warrants that it is accredited by the Higher Learning Commission of the North Central Association of Colleges and Schools. CSU will notify the College if such accreditation ceases to exist.
   e. Admissions Processing. For those past or present students who meet Articulation Criteria 1(a-c), CSU will consider their applications for admission in accordance with standard CSU admission application evaluation criteria, while favorably recognizing students’ accomplishments at the College.
   f. Non-Exclusivity. This Agreement is not exclusive, and either Party may enter into similar agreements with any other Party.

2. Term and Termination.
   a. Term. This Agreement will run from the Effective Date and shall automatically expire on the last day of the 2017 Spring Term unless otherwise terminated as set forth in this Agreement.
   b. Termination.
      i. Either Party may terminate this Agreement in the event of a material breach by the other Party, effective upon the later date to occur of (i) the end of the next admissions application and review period of CSU, or (ii) the date that is 90 days after the notice that includes a description of the breach; provided in either case that the breaching Party shall be allowed until said effective date to cure said breach, and if the breach is so cured the termination notice will be of no effect.
      ii. Either Party may terminate this Agreement at any time for any or no reason, effective one year after providing written notice of its intent to terminate to the other Party.
c. **Post-Termination.** Upon expiration or termination of this Agreement for any reason, and in accordance with CSU catalog rights policy, College students previously accepted by or admitted to CSU shall continue to receive the benefits contemplated by this Agreement and the CSU catalog rights from the term in which they are admitted to CSU as set forth in Section 2.c. of Attachment A which is attached hereto and made a part of this Agreement.

3. **Miscellaneous.**

   a. **Severability.** If any Section or provision of this Agreement be held illegal, unenforceable or in conflict with any law by a court of competent jurisdiction, such Section or provision of this Agreement shall be deemed severed from this Agreement and the validity of the remainder of this Agreement shall not be affected thereby.

   b. **Governing Law.** This Agreement shall be governed by and construed in accordance with the laws of Ohio applicable to contracts made and to be enforced wholly within Ohio.

   c. **Jurisdiction; Venue.** The Parties to this Agreement each specifically consent to jurisdiction in Ohio in connection with any dispute between the Parties arising out of this Agreement or pertaining to the subject matter hereof. Venue for any dispute between the Parties arising out of this Agreement or pertaining to the subject matter hereof will be in an Ohio court of competent jurisdiction.

   d. **Survival.** Sections 2(c) and this Section 3 will survive termination or expiration of this Agreement.

   e. **Notices.** All notices or other written communications relating to termination, expiration, or any other legal matter relating to this Agreement will be effective when received in accordance with this Section 3(e) and must be given in writing by courier or reputable overnight delivery service, or by certified mail, return receipt requested, to either Party at the following address (or to such other address as such Party may substitute, by providing a written notice in the manner specified in this Section):

   **For Cuyahoga Community College:**
   Lisa Williams  
   Vice President of Learning and Engagement  
   700 Carnegie Avenue  
   Cleveland, OH 44115

   **For CSU:**
   Dr. Deirdre M. Mageean  
   Provost  
   2121 Euclid Avenue  
   Cleveland, OH 44115

   With a copy to:
   Office of General Counsel  
   Cuyahoga Community College  
   700 Carnegie Avenue  
   Cleveland, OH 44115

   f. **Waivers and Amendments.** The waiver by either Party of any provision of this Agreement on any occasion and upon any particular circumstance shall not operate as a waiver of such provision of this Agreement on any other occasion or upon any other circumstance. This Agreement may be modified or amended only via writing signed by both Parties.

   g. **Assignment.** Neither Party may assign its rights or delegate its duties under this Agreement. Any attempted assignment or delegation in violation of this Section would be null and void.

   h. **Complete Agreement; Integration.** This Agreement contains the complete understanding of the Parties with respect to the subject matter hereof and supersedes all other agreements, understandings, communications and promises of any kind, whether oral or written, between the Parties with respect to such subject matter.

   i. **Counterparts; Facsimile Signatures.** This Agreement may be executed in multiple counterparts, all of which shall be originals and which together shall constitute a single agreement. For the purpose of interpreting this Agreement, facsimile signatures shall be considered equivalent to original signatures.
j. **Independent Contractors.** The Parties are independent contractors, and no agency, partnership, franchise, joint venture, or employment relationship is intended or created by this Agreement. Neither Party shall make any commitment, or give the impression that it has authority to make any commitment, on behalf of the other Party.

k. **Compliance with Laws.** The Parties will comply with all applicable laws and regulations in performing their obligations hereunder. When taking actions (or failing to act) in any way relating to this Agreement, each Party agrees that it will not unlawfully discriminate against any person on the basis of race, sex, sexual orientation, religion, disability, age, national origin, or ancestry; genetic information; military status; gender identity and expression; veteran status; pregnancy or color.

l. **Data Exchange.** As permitted and in accordance with the requirements of the Family Educational Rights and Privacy Act, 20 U.S.C. §1232g, 34 C.F.R. Part 99, and other applicable privacy laws including without limitation, the Health Insurance Portability and Accountability Act of 1996 and the federal regulations adopted to implement that Act (45 C.F.R. Parts 160 & 164 "the HIPAA Privacy and Security Rules"), collectively referred to as "HIPAA", and the Gramm-Leach-Bliley Act, Public Law No: 106-102, the Parties shall exchange information regarding student success related to this agreement. The College will provide upon request a directory list of graduates from the College following each graduation. CSU will provide the College with information regarding the success of a student transferring to CSU while utilizing the benefits of this agreement, provided that that student has provided written consent to CSU to share such information beyond the available directory information. CSU will participate in exchange of information with the College in all aspects, and during the duration, of the Cleveland Compact and the Ohio Board of Regents' Reverse Transfer Initiative. For research purposes, data requested from CSU will include, but is not limited to:

1. Last four digits of social security number
2. Currently enrolled (yes/no)
3. Major as of the most recent term enrolled
4. Hours earned (cumulative)
5. GPA (cumulative)
6. Degree completed (if completed)
7. Major for which degree was awarded (or expected)
8. Number of terms required to complete degree

Institutional Research Departments of both institutions will be expected to meet within ninety days of signing of this agreement to determine a process to share information.

m. **Promotional Material.** All promotion and advertising of the Articulation of the Agreement must conform to the statement approved by the College’s Integrated Communications Department and the University Marketing Department at CSU. (See Attachment B).
INTENDING TO BE LEGALLY BOUND, by signing below, each Party acknowledges its agreement with the terms and conditions of this Agreement and each signatory represents and warrants that he/she is authorized to sign on behalf of and to bind his/her Party to all of the terms and conditions of this Agreement as of the Effective Date.

CUYAHOGA COMMUNITY COLLEGE DISTRICT:  CLEVELAND STATE UNIVERSITY:

By:  
Lisa Williams  
Vice President, Learning and Engagement  

By:  
Dr. Deirdre M. Magee  
Provost
Attachment A
To The
Articulation Agreement Dated June 15, 2015
By and Between
Cuyahoga Community College District and CSU

Articulation Criteria and Articulation Benefits

1. The articulation criteria (“Articulation Criteria”) are:
   a. Completion of the Associate of Arts degree to Bachelor of Business Administration Degree: Major of Interest at Cleveland State University as outlined in Appendix A
   b. A grade of C or better must be earned in all English and Math courses
   c. Achievement of a minimum overall cumulative grade point average of 2.00 on a 4.0 system.

2. The articulation benefits (“Articulation Benefits”) are:
   a. Courses listed in Appendix A will apply towards general education, college, university and major requirements for graduation at CSU.
   b. A student who completes all of the associate degree requirements in the Associate of Arts degree as listed in Appendix A will be admitted into CSU’s Bachelor of Business Administration Degree program with junior status.
   c. CSU will award credit for all non-remedial courses completed at the College with D grades or higher earned in Fall 2005 or later. D grades earned prior to Fall 2005 will be awarded credit only if they were earned as part of a completed Associate of Arts or Associate of Science degree.
   d. Graduates of the College who have completed all College course work as listed in Appendix A, and who complete 63 credit hours at CSU as indication in Appendix A, may earn a BBA Degree with a specific major of interest.
   e. College graduates who transfer will be afforded the same rights and privileges accorded students who began their initial studies at CSU. This includes, but is not limited to, equal opportunity for registration, financial aid, scholarships, advising, and participation in student activities.
   f. To help ensure seamless transfer, the College, CSU and the CSU Ahuja College of Business will use the College’s Associate of Arts degree to CSU Bachelor of Business Administration Degree: Major of Interest – Degree Map (appendix A) to help inform students of the joint program made available through the College’s Counseling Offices and CSU’s Advising Center and on the public website. Academic Advisement and Guidance: 1: The College’s Counseling Office: For additional support, staff of all the College’s Counseling Offices will be available to meet by appointment at the College’s Counseling Offices with any current or prospective student following this articulation agreement to discuss advisement on completing and selection of College based and specific courses required for the joint program. 2: CSU Ahuja Advising Office: For additional support, staff of the CSU Ahuja College of Business Advising Office will be available to meet by appointment at CSU’s Ahuja College of Business Advising Office with any current College student following this articulation agreement to discuss advisement on completing and selection of CSU based and specific business courses required for the joint program. Also, to discuss completion of admission application when needed to CSU. Note: CSU Ahuja advisors will not advise the College’s current or prospective students on the College’s required course selections and the College’s counselors will not advise students on CSU required course selections.

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ATTACHMENT B

To The
Articulation Agreement Dated June 15, 2015
By and Between
Cuyahoga Community College District
and
Cleveland State University

Marketing and Advertising Restrictions

Promotion of Partnership to
Domestic and International Students

In order for Cuyahoga Community College and Cleveland State University to reach out to partners and the community effectively, it is important to monitor the impression conveyed through all forms of communication such as advertising, publications and signage. The sum total of all impressions generated by these communications must be effective and meaningful to the audiences with which the College and CSU communicate.

Therefore, the Parties agree that any use of the other’s name, trade name, trademark, logo and tagline, or any other defining symbol or name associated with either entity during the term of this Agreement shall be for the sole purpose of promoting this Agreement. Express written permission or a limited license is required to use the other Party’s name, trade name, trademark, logo, tagline or any other defining symbol or name associated with the other entity. Neither Party will use the other’s name or symbols in a way that would cause confusion in the public mind as to the relationship between the Parties. All written materials associated with this agreement must distinctly note the termination date of the Agreement, the degrees within the Agreement, and the average additional hours required to complete the degree. Any and all promotional materials, including, written, verbal, video graphic, electronic, or multimedia of any kind must be reviewed and approved by both Parties prior to any use or distribution.

Contact for:

Cuyahoga Community College District:
Eric Wheeler
Director, Creative Services
Integrated Communications Department
Jerry Sue Thornton Center
2500 E. 22nd Street
Cleveland, Ohio 44115
P: 216-987-3517
F: 216-987-4806

Cleveland State University:
Robert Spademann
Associate Vice President for Enrollment and Services
and Marketing
Euclid Commons
Room 182
Cleveland, OH 44115-2214
P: 216-523-7284
F: 216-687-9289
# Appendix A

**Suggested Program Sequence**

Associate of Arts at Cuyahoga Community College
to

Bachelor of Business Administration Degree: Major of Interest (see reserve side)
at Cleveland State University

<table>
<thead>
<tr>
<th>Course Subject and Title</th>
<th>Credit Hours</th>
<th>***CSU Approved Elective Choices Must select from this list</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>1st Semester (16 Credit Hours)</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>BADM 1020 Introduction to Business</td>
<td>3</td>
<td></td>
</tr>
<tr>
<td>ENG 1010 College Composition I</td>
<td>3</td>
<td></td>
</tr>
<tr>
<td>MATH 1470 Mod. Math for Business/Soc. Sci. I</td>
<td>4</td>
<td></td>
</tr>
<tr>
<td>*** Natural Science Elective (without lab)</td>
<td>3</td>
<td></td>
</tr>
<tr>
<td>*** Arts &amp; Humanities Elective (not Philosophy)</td>
<td>3</td>
<td></td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>16</strong></td>
<td></td>
</tr>
</tbody>
</table>

**2nd Semester (17 Credit Hours)**

<table>
<thead>
<tr>
<th>Course Subject and Title</th>
<th>Credit Hours</th>
<th>***CSU Approved Elective Choices Must select from this list</th>
</tr>
</thead>
<tbody>
<tr>
<td>ECON 2620 Principles of Microeconomics</td>
<td>4</td>
<td></td>
</tr>
<tr>
<td>ENG 1020 College Composition II</td>
<td>3</td>
<td></td>
</tr>
<tr>
<td>PHIL 1020 Introduction to Logic</td>
<td>3</td>
<td></td>
</tr>
<tr>
<td>MATH 1480 Mod Math for Bus. &amp; Soc. Sci. 2</td>
<td>4</td>
<td></td>
</tr>
<tr>
<td>Arts and Humanities (fulfills CSU’s ALAA ME requirement)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Must select one of the following: ART 1040, ENG 2700, MUS 1050, PHIL 2010, REL 1010, REL 2030, REL 2040, REL 2050</td>
<td>3</td>
<td></td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>17</strong></td>
<td></td>
</tr>
</tbody>
</table>

**3rd Semester (15 Credit Hours)**

<table>
<thead>
<tr>
<th>Course Subject and Title</th>
<th>Credit Hours</th>
<th>***CSU Approved Elective Choices Must select from this list</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACCT 1310 Financial Accounting</td>
<td>4</td>
<td></td>
</tr>
<tr>
<td>ECON 2610 Principles of Macroeconomics</td>
<td>4</td>
<td></td>
</tr>
<tr>
<td>BUS 2010 Business Communication</td>
<td>3</td>
<td></td>
</tr>
<tr>
<td>*** Natural Science Elective (with lab)</td>
<td>4</td>
<td></td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>15</strong></td>
<td></td>
</tr>
</tbody>
</table>

**4th Semester (14-15 Credit Hours)**

<table>
<thead>
<tr>
<th>Course Subject and Title</th>
<th>Credit Hours</th>
<th>***CSU Approved Elective Choices Must select from this list</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACCT 1340 Managerial Accounting</td>
<td>4</td>
<td></td>
</tr>
<tr>
<td>ASL 1100 Deaf Culture or ENG 2510 or ENG 2520 African American Literature I &amp; II (Meets CSU US Social Diversity Reg.)</td>
<td>3</td>
<td></td>
</tr>
<tr>
<td>MARK 2010 Principles of Marketing</td>
<td>3</td>
<td></td>
</tr>
<tr>
<td>ANTH -2010, GEOG 1010, GEOG 1050 or POL 2060 (Fulfills CSU’s Social Science Non US Course)</td>
<td>3</td>
<td></td>
</tr>
<tr>
<td><strong>Total credits earned at Tri-C</strong></td>
<td><strong>61</strong></td>
<td></td>
</tr>
</tbody>
</table>

**NOTE:** This sequence assumes students begin MATH and English college ready. Taking additional pre-req. MATH courses, if needed, will increase completion time.

Students must earn a C or better in all Math and English courses.

CSU requires students to have taken 2 years of a foreign language in high school, or they will be required to take 1 year of a college foreign language.
Monte Ahuja College of Business

Bachelor of Business Administration Degree at Cleveland State University

Students who complete the above AA Degree – Business focus program for the CSU BBA Degree (specific major of interest) program prior to admissions to CSU can complete the Monte Ahuja College of Business BBA Degree at Cleveland State University with a specific major of interest for the following majors: **Accounting, General Business, Business Economics, Information System & Technology, International Business, Marketing, Management and Operation & Supply Chain Management.

<table>
<thead>
<tr>
<th>Course Subject and Title</th>
<th>Credit Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>5th Semester (15 Credit Hours)</strong></td>
<td></td>
</tr>
<tr>
<td>BUS 201 Applied Business Statistics</td>
<td>3</td>
</tr>
<tr>
<td>IST 203 Software Tools for Personal Productivity <em>Test out possible</em></td>
<td>3</td>
</tr>
<tr>
<td>MGT 321 Organizational Behavior</td>
<td>3</td>
</tr>
<tr>
<td>BUS 351 Business, Society, and Government (W)</td>
<td>3</td>
</tr>
<tr>
<td><strong>Specific Business Major Course</strong></td>
<td>3</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>15</td>
</tr>
<tr>
<td><strong>6th Semester (15 Credit Hours)</strong></td>
<td></td>
</tr>
<tr>
<td>OSM 202 Introduction to Business Analytics</td>
<td>3</td>
</tr>
<tr>
<td>FIN 351 Introduction to Financial Management</td>
<td>3</td>
</tr>
<tr>
<td>IST 305 Information Technology</td>
<td>3</td>
</tr>
<tr>
<td>OSM 311 Introduction to Operations Management</td>
<td>3</td>
</tr>
<tr>
<td><strong>Specific Business Major Course</strong></td>
<td>3</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>15</td>
</tr>
<tr>
<td><strong>7th Semester (15 Credit Hours)</strong></td>
<td></td>
</tr>
<tr>
<td><strong>Specific Business Major Course</strong></td>
<td>3</td>
</tr>
<tr>
<td><strong>Specific Business Major Course</strong></td>
<td>3</td>
</tr>
<tr>
<td><strong>Specific Business Major Course</strong></td>
<td>3</td>
</tr>
<tr>
<td>BLW 411 Ethics and Business Law 1 (W)</td>
<td>3</td>
</tr>
<tr>
<td><strong>Specific Business Major Course</strong></td>
<td>3</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>15</td>
</tr>
<tr>
<td><strong>8th Semester (15 Credit Hours)</strong></td>
<td></td>
</tr>
<tr>
<td>MGT 465 Management Strategy and Policy (W) – Capstone course</td>
<td>3</td>
</tr>
<tr>
<td><strong>Specific Business Major Course</strong></td>
<td>3</td>
</tr>
<tr>
<td><strong>Specific Business Major Course</strong></td>
<td>3</td>
</tr>
<tr>
<td><strong>Specific Business Major Course</strong></td>
<td>3</td>
</tr>
<tr>
<td><strong>Specific Business Major Course</strong></td>
<td>3</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>15</td>
</tr>
<tr>
<td><strong>9th Semester (3 Credit Hours) or complete 18 hours in any semester in order to finish in the 8th semester</strong></td>
<td></td>
</tr>
<tr>
<td><strong>Specific Business Major Course</strong></td>
<td>3</td>
</tr>
<tr>
<td><strong>Total credits earned at CSU</strong></td>
<td><strong>63</strong></td>
</tr>
</tbody>
</table>

(W) Counts as a Writing across the Curriculum course for university graduation requirements (only if taken at CSU). Students must earn a grade of "C" or better in order to receive Writing Across the Curriculum credit.

CSU requires a minimum of 120 total credit hours for graduation. At least 30 credits must be completed in-residence at CSU. At least 24 of the in-residence credits must be completed at the upper division level. Students deficient in total credits or in-residence credits must take additional elective credits to meet the minimum requirements. Depending upon other elective choices made, students may not need as many general electives as indicated above, or may need additional electives.