



PROGRAM OUTCOMES

REAL ESTATE

1. Communication. Communicate verbally and in writing using appropriate real estate terminology (computer, phone, etc.) with diverse clients and other real estate professionals.
2. Working with Others. Cooperate with other agents, brokers, sellers, and buyers to consummate a transaction.
3. Professionalism. Act in accordance with the Real Estate Code of Ethics.
4. Math/Computer Skills. Apply basic math and computer skills to ensure accuracy on real estate documentation.
5. Real Estate Agent. Apply principles of real estate law, appraisal, finance, and sales to function as an effective and successful real estate agent.
6. Adwriting. Create a compelling ad that creates interest in a property.
7. Business Operations. Apply principles and practices of business to effectively run a real estate company.
8. Human Resources. Apply principles and practices of human resources to manage independent contractors.
9. Sit for Sales Agent License and Broker's License.